

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**MANAGEMENT, ORGANIZATIONAL AND BUSINESS IMPROVEMENT
SERVICES (MOBIS)
FSC GROUP 874, FSC CLASS 8742**

**CONTRACT NUMBER:
GS-10F-0087X**

**PERIOD COVERED BY CONTRACT:
January 27, 2011 through January 26, 2016**



**Technology Associates International Corporation
5930 Priestly Drive
Carlsbad, CA 92008
Phone: (760) 603-1195; Fax: (760) 431-7231**

BUSINESS SIZE: Large Business

DUNS NUMBER: 004683038

Internet Address: www.taic.net

General Services Administration
Management Services Center Acquisition Division
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*™, a menu-driven database system. The Internet address for GSA *Advantage!*™ is <http://www.gsaadvantage.gov>. For more information on ordering from Federal Supply Schedules click on the FAS Schedules button at <http://www.gsa.gov/fas>.



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ORDERING INFORMATION

- 1a. Authorized Special Item Numbers (SINs): *Pricing for all offered SINs begins on page 10.*
Special Item No. 874-1/874-1RC Consulting Services
Special Item No. 874-6/874-6RC Acquisition Management Support
Special Item No. 874-7/874-7RC Program Integration and Project Management Services
- 1b. Lowest priced model number and lowest unit price for that model for each SIN awarded in the contract: *Not Applicable*
2. Maximum order: *\$1,000,000*
3. Minimum order: *\$100*
4. Geographic coverage (delivery area): *Domestic Delivery – delivery within the 48 contiguous states (CONUS), Alaska, Hawaii, Puerto Rico, and Washington, DC.*
5. Point(s) of production (city, county, and state or foreign country): *By Task Order*
6. Discount from list prices or statement of net price: *Government prices are net.*
7. Quantity discounts: *None*
8. Prompt payment terms: *0%--Net 30 days*
- 9a. Government purchase cards are accepted below the micro purchase threshold.
- 9b. Government purchase cards are not accepted above the micro purchase threshold.
10. Foreign items (list items by country of origin): *Not Applicable*
- 11a. Time of delivery: *By Task Order*
- 11b. Items available for expedited delivery: *Contact Contractor*
- 11c. Overnight and 2-day delivery: *Contact Contractor*
- 11d. Urgent Requirements: *Contact Contractor*
12. F.O.B. Point: *Destination*

13. Ordering address:

*Technology Associates International Corporation
5930 Priestly Drive
Carlsbad, CA 92008
Phone: (760) 603-1195
Fax: (760) 431-7231*

14. Payment address:

*Technology Associates International Corporation
5930 Priestly Drive
Carlsbad, CA 92008
Phone: (760) 603-1195
Fax: (760) 431-7231*

15. Warranty provision: *Contractor's standard commercial warranty.*

16. Export packing charges: *Not Applicable*

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro purchase level): *None*

18. Terms and conditions of rental, maintenance, and repair: *Not Applicable*

19. Terms and conditions of installation: *Not Applicable*

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: *Not Applicable*

20a. Terms and conditions for any other services: *Not Applicable*

21. List of service and distribution points: *Not Applicable*

22. List of participating dealers: *Not Applicable*

23. Preventive maintenance: *Not Applicable*

25. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: *Not Applicable*

26. Data Universal Number System (DUNS) number: *004683038*

27. TAIC is registered in the Central Contractor Registration (CCR) database. *CAGE Code: ISG36*

**TECHNOLOGY ASSOCIATES INTERNATIONAL
CORPORATION'S
LABOR CATEGORY DESCRIPTIONS**

ADMINISTRATIVE ASSISTANT

Provides a variety of administrative and clerical support to general operations. Ability to competently operate a personal computer, enter and retrieve data, and arrange information for reports.

Education/Experience: High school diploma or GED required. No experience required.

JUNIOR CONSULTANT

Provides specialized technical and managerial guidance for problem definition, analysis, requirements development, procurement strategy, and implementation of complex projects and programs. Assists in development of research and analytical techniques and methodologies for problem solutions. Applies specialized knowledge in determining accuracy and reasonableness of data. Assists in implementation of creative and innovative solutions to the customer's problems and participates in the development of the associated acquisition documents. Solutions may include conducting reengineering efforts of complex processes and systems; applying advanced scientific technologies in systems, experiments and demonstrations; and introducing into systems the application of leading edge technological developments.

Education/Experience: Bachelor's degree in a project related discipline or equivalent. Three or more years of project related work experience.

CONSULTANT

Provides specialized technical and managerial guidance for problem definition, analysis, requirements development, procurement strategy, and implementation of complex projects and programs. Assists in development of research and analytical techniques and methodologies for problem solutions. Applies specialized knowledge in determining accuracy and reasonableness of possible solutions. Supports implementation of creative and innovative solutions to the customer's problems and participates in the development of the associated acquisition documents. Solutions may include conducting reengineering efforts of complex processes and systems, applying advanced scientific technologies in systems, experiments and demonstrations; and introducing into systems the application of leading edge technological developments.

Education/Experience: Bachelor's degree in a project related discipline or equivalent. Five or more years of project related work experience.

SENIOR CONSULTANT/PROGRAM MANAGER

Provides expert technical and managerial guidance for problem definition, analysis, requirements development, procurement strategy, and implementation of complex projects and programs. Directs development of research and analytical techniques and methodologies for problem solutions. Applies expert knowledge in determining accuracy and reasonableness of possible solutions. Implements creative and innovative solutions to the customer's problems and oversees

development of the associated acquisition documents. Solutions may include conducting reengineering efforts of complex processes and systems, applying advanced scientific technologies in systems, experiments and demonstrations, and introducing into systems the application of leading edge technological developments.

Education/Experience: Bachelor's degree in a project related discipline or equivalent. Ten or more years of project related work experience.

PROGRAM DIRECTOR

Has the primary responsibility for all aspects of program performance (i.e., technical, contractual, administrative, and financial). Manages and supervises personnel involved in all aspects of program activity. Organizes and assigns responsibilities to subordinates and oversees the successful completion of all assigned tasks. Strong analytical abilities and project management skills. Ability to work independently and make appropriate decisions as necessary. Ability to communicate effectively both verbally and in writing. Ability to use a personal computer and basic word processing, spreadsheet and database software.

Education/Experience: Bachelor's degree or equivalent. Twelve or more years of progressively responsible work experience in a technical area with some experience in a contracting environment. Five or more years of supervisory experience to include effective management skills.

JUNIOR ANALYST

Possess knowledge of applying analytic methodologies and principles to address client's needs. Supports analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works under close supervision.

Education/Experience: Minimum of 1 year experience and Bachelor's Degree.

ANALYST

Possesses knowledge and experience in applying analytic methodologies and principles to address client needs. Functional knowledge of specific task order requirements or developing functional requirements for small to mid-size projects. Applies analytic techniques in the evaluation of acquisition or project objectives and contributes to the implementation of strategic direction. Performs analyst functions including data collection, market research of existing technical applications, interviewing, data modeling, project testing, and creation of performance measurements to support acquisition or project objectives. Works closely with Junior Analyst or Project Manager.

Education/Experience: Bachelors degree required. Three years or more related experience.

SENIOR ANALYST

Senior expert with extensive knowledge and experience in developing and applying analytic methodologies and principles. Comprehensive knowledge of task or project specific requirements and developing functional requirements for large projects. Leads the application of analytic techniques and helps define project objectives and strategic direction. Also responsible for providing leadership and vision to clients, acquisition and project teams around the methodologies, and principles being applied. Resolves complex problems requiring an in-depth

knowledge of analytic methodologies and principles. Directs others as necessary on activities related to the application of analytical techniques and methodologies. Demonstrates managerial and supervisory skills.

Education/Experience: Bachelors degree required. Five years or more related experience.

ACQUISITION ANALYST I

Participates in the preparation of project work plans, monthly reviews, reports, and other activities as required in planning major project activities and preparing acquisition contract deliverables. Works under supervision to perform a variety of acquisition functions that are broad in nature and include acquisition planning, market research, development of procurement strategy, acquisition document development, cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc. Assists in supporting proposal evaluations, price/cost analysis or technical proposal analysis. Also assists in contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, investigating reports of contract discrepancies, and contract close-out assistance. Ability to communicate effectively, both verbally and in writing. Entry level position.

Education/Experience: Bachelor's degree in business or related field. One year of experience in acquisition or a military background with knowledge of acquisition.

ACQUISITION ANALYST II

Participates in the preparation of project work plans, monthly reviews, reports, and other activities as required in planning major project activities and preparing acquisition contract deliverables. Works under supervision to perform a variety of acquisition functions that are broad in nature and include acquisition planning, market research, development of procurement strategy, acquisition document development, cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc. Assists in supporting proposal evaluations, price/cost analysis or technical proposal analysis. Also assists in contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, investigating reports of contract discrepancies, and contract close-out assistance. Ability to communicate effectively, both verbally and in writing

Education/Experience: Bachelor's degree or equivalent in business or related field. Three or more years of experience in acquisition or a military background with knowledge of acquisition.

ACQUISITION ANALYST III

Participates in the preparation of project work plans, monthly reviews, reports, and other activities as required in planning major project activities and preparing acquisition contract deliverables. Works under supervision to perform a variety of acquisition functions that are broad in nature and include acquisition planning, market research, development of procurement strategy, acquisition document development, cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc. Assists in supporting proposal evaluations, price/cost analysis or technical proposal analysis. Also assists in contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, investigating reports of contract discrepancies,

and contract close-out assistance. Ability to communicate effectively, both verbally and in writing

Strong project management skills. Ability to use a personal computer to include knowledge of basic word-processing, spreadsheet, and database software.

Education/Experience: Bachelor's degree or equivalent in business or related field. Five or more years of experience in acquisition or a military background with knowledge of acquisition. One or more years of supervisory experience preferred.

ACQUISITION ANALYST IV

Participates in the preparation of project work plans, monthly reviews, reports, and other activities as required in planning major project activities and preparing acquisition contract deliverables. Works under supervision to perform a variety of acquisition functions that are broad in nature and include acquisition planning, market research, development of procurement strategy, acquisition document development, cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc. Assists in supporting proposal evaluations, price/cost analysis or technical proposal analysis. Also assists in contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, investigating reports of contract discrepancies, and contract close-out assistance. Ability to communicate effectively, both verbally and in writing. Strong project management skills. Ability to use a personal computer to include knowledge of basic word-processing, spreadsheet, and database software.

Education/Experience: Bachelor's degree or equivalent in business or related field. Seven or more years of experience in acquisition or a military background with knowledge of acquisition. One to three years of supervisory experience.

ACQUISITION MANAGER I

Oversees the acquisition activities for the site. Reviews and analyzes contract requirements and establishes acquisition planned tasks to ensure satisfactory realization of the contract requirements. Prepares or directs the preparation and implementation of integrated logistics and acquisition support plans and activities.

Education/Experience: Bachelor's degree in logistics, business, management, engineering, or science. Three years or more of task related experience. One or more years of supervisory experience to include effective management skills preferred.

ACQUISITION MANAGER II

Oversees the acquisition activities for the site. Reviews and analyzes contract requirements and establishes acquisition planned tasks to ensure satisfactory realization of the contract requirements. Prepares or directs the preparation and implementation of integrated logistics and acquisition support plans and activities. Supervises the activities of acquisition staff to include distribution of work assignments and reviews work assignments.

Education/Experience: Bachelor's or higher degree in logistics, acquisitions, contracts, business, management, engineering, or science. Five years or more of task related experience. Three or more years of supervisory experience to include effective management skills preferred.

EXPERIENCE/EDUCATION SUBSTITUTION

Education for Experience		Experience for Education	
Degree	Experience Substitution	Total Experience	Degree Substitution
Associates	Two-years	Two-years, or Professional Certification such as CPIM, CPL, CSCMP, CPM, DAU Level I,II or III in Acquisition	Associates
Bachelors	Four-years	Four Years, or Two-years + Professional Certification such as CPIM, CPL, CSCMP, CPM, DAU Level I,II or III in Acquisition	Bachelors
Masters	Six-years	Six Years, or Four –years + Professional Certification such as CPIM, CPL, CSCMP, CPM, DAU Level I,II or III in Acquisition	Masters
PhD.	Ten-years	N/A	PhD.

**TECHNOLOGY ASSOCIATES INTERNATIONAL
CORPORATION'S
FAS AUTHORIZED MOBIS SCHEDULE PRICELIST**

Labor Category	1/27/11 - 1/26/12	1/27/12 - 1/26/13	1/27/13 - 1/26/14	1/27/14 - 1/26/15	1/27/15 - 1/26/16
Program Director	\$175.19	\$180.80	\$186.58	\$192.55	\$198.71
Sr. Consultant / Program Mgr	\$161.29	\$166.45	\$171.78	\$177.27	\$182.95
Consultant	\$142.75	\$147.32	\$152.03	\$156.90	\$161.92
Acquisition Analyst 4	\$126.99	\$131.05	\$135.25	\$139.58	\$144.04
Jr. Consultant	\$119.58	\$123.41	\$127.36	\$131.43	\$135.64
Sr. Analyst	\$117.72	\$121.49	\$125.37	\$129.39	\$133.53
Acquisition Manager 2	\$112.16	\$115.75	\$119.45	\$123.28	\$127.22
Acquisition Analyst 3	\$100.11	\$103.31	\$106.62	\$110.03	\$113.55
Acquisition Manager 1	\$90.84	\$93.75	\$96.75	\$99.84	\$103.04
Acquisition Analyst 2	\$84.35	\$87.05	\$89.83	\$92.71	\$95.68
Analyst	\$64.89	\$66.97	\$69.11	\$71.32	\$73.60
Acquisition Analyst 1	\$63.96	\$66.01	\$68.12	\$70.30	\$72.55
Administrative Assistant	\$54.69	\$56.44	\$58.25	\$60.11	\$62.03
Jr. Analyst	\$51.91	\$53.57	\$55.29	\$57.05	\$58.88

SERVICE CONTRACT ACT MATRIX

Contract Labor Category	SCA Equivalent Code – Title	WD Number
Administrative Assistant	01020 - Administrative Assistant	05-2103
<p>“The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.”</p>		